

2. a) What is mean by manpower planning? which are the different objectives of manpower planning. **16**

OR

b) Define manpower planning? Explain the process of procurement. **16**

3. a) Distinguish between manpower training & development. **4**

b) Explain on job Training programee. **4**

c) What is mean by employee communication system? **4**

d) Which are the types of motivation. **4**

OR

e) Importance of manpower training. **4**

f) Types of off the job training. **4**

g) Process of counselling. **4**

h) Types of transfer. **4**

4. a) Classification of wages. **4**

b) Explain the concept of profit sharing. **4**

c) Explain the object of compensation package. **4**

d) Explain the term terminal benefits. **4**

OR

e) Distinguish between piece wage Rate & Time wage system. **4**

f) Haseley premium plan. **4**

g) Explain the compensation package. **4**

h) Explain the terminal Benefits. **4**

5. a) Which are the different causes of Industrial Disputes? And How you can prevent Industrial disputes. **16**

OR

b) Define Trade union? What is the importance of trade union? Discuss the advantages & disadvantages of trade union. **16**



B.B.A. Part - II
Personnel Management

P. Pages : 3

Time : Three Hours

Max. Marks : 80

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- Notes : 1. Attempt all five question.
2. All questions carry equal marks.

1. a) What is the concept of personnel management? **4**
- b) Explain informal organisation. **4**
- c) State the qualities of personnel manager. **4**
- d) "Professionalization of personnel management in India". Discuss. **4**
- OR**
- e) Significance of personnel management. **4**
- f) Types of formal organisation. **4**
- g) Explain the role of personnel manager. **4**
- h) Line & staff organisation. **4**